# **INSTITUTE OF ACTUARIES OF INDIA**

## **EXAMINATIONS**

### 10<sup>th</sup> November 2010

### **Subject CT4 – Models**

### Time allowed: Three Hours (10.00 – 13.00 Hrs)

**Total Marks: 100** 

### INSTRUCTIONS TO THE CANDIDATES

- 1) Please read the instructions on the front page of answer booklet and instructions to examinees sent along with hall ticket carefully and follow without exception
- 2) Mark allocations are shown in brackets.
- 3) Attempt all questions, beginning your answer to each question on a separate sheet. <u>However</u>, <u>answers to objective type questions could be written on the same sheet</u>.
- 4) In addition to this paper you will be provided with graph paper, if required.

#### AT THE END OF THE EXAMINATION

Please return your answer book and this question paper to the supervisor separately.

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- Q 3) A scientist identifies 1,000 newborn kittens and observes them during their first year of life. Scientist wishes to calculate a constant force of mortality  $(\mu)$  in the first year covering all causes of death. If the true  $\mu$  is 0.05, calculate the probability that the hazard rate observed by the scientist is greater than 0.06. help of suitable examples. Q 5) A researcher is using a two-state Markov model to investigate mortality rates of parrots. The whichever is earlier. Transition intensity from 'alive' to 'dead' is 0.1 per year. Let D be the random variable that takes the value: 1 - if a parrot under observation dies during the observation period State the probability function for D (i) Calculate E(D)(ii) (iii) State, and briefly explain, the probability density/mass function for V (iv) Calculate E(V)number of 31st March passed since date of issue of policy.
- **O** 4) Define Right Censoring, Left Censoring, Interval Censoring and Random Censoring with the

(iii) Prove that a process with independent increments has the Markov property.

- states are 'alive' and 'dead'. She commences the observation of a parrot when it is 2.5 years of age. The observation period ends when the parrot attains the age of 3 years or until it dies
  - 0 if a parrot under observation remains alive until the end of the observation period
  - Let V be the random variable denoting the time under observation for a given parrot. (1)(1)(2)(2)(v) Explain, by general reasoning, the expected value of V that you calculated. (2)[8]
- **O 6)** In a mortality investigation the number of deaths at age x during the period of the investigation is  $\theta_x$ , where x is defined as age last birthday at 1st April prior to date of issue of policy plus the
  - (i) Explain the rate interval implied by the age definition above and the age range of the lives at the start of the rate interval. (3)

#### Career suggestion, Job opening college university and school information

CT4 1110

[4]

(1)

(1)

(3)[5]

Q 1) Briefly discuss deterministic modeling and stochastic modeling. Outline the key differences between the two. State the independent increment property for a given stochastic process. (ii) State the Markov property for a stochastic process with a discrete state space.

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**Q 2**) (i)

[5]

[6]

IAI CT4 (ii) (a) State the Principle of Correspondence. (b) Using this principle describe the central exposed to risk,  $E_x^{e}$ , that would correspond to the above classification of deaths. The estimated force of mortality for those aged x is  $\frac{\theta_x}{E_x^{e}} = \frac{\theta_x}{E_x^{e}}$ 

which estimates force of mortality,  $\mu_{x+f}$ . Determine the value of "f" stating any assumptions that you make. (2)

**Q 7**) Consider the following time-inhomogeneous Markov jump process with transition rates as shown below:



- (i) Write down the generator matrix at time t.
- (ii) Write down the Kolmogorov backward differential equations for  $P_{33}(s,t)$  and  $P_{13}(s,t)$  (3)
- (iii) Using the technique of separation of variables or otherwise, show that the solution of the differential equation for  $P_{33}(s,t)$  is:

 $P_{33}(s,t) = e^{-0.3(t^2 - s^2)}$ 

(4)

(2)

[9]

**Q 8)** An Institute conducts tuition classes starting from 9th standard as part of their preparation for the professional entrance exams. The management of the institute is concerned with the withdrawal rates of the children and hence it is testing a new tuition method to improve the persistency rates. Data have been collected and a Cox proportional hazards model has been fitted for the hazard of students leaving the course. Symmetric 95% confidence intervals (based upon standard errors) for the regression parameters are shown below.

(1)

(2)

[8]

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Covariate Confidence Interv			ence Interval	
	Cou	irse		
	_	Engineering	0	
	_	Medical	[0.08, 0.25]	
	<u>Tuit</u>	tion method		
	—	Traditional	0	
	—	New	[-0.05, 0.05]	
	<u>Sex</u>	<u>K</u>		
	—	Boys	[0.02, 0.12]	
	-	Girls	0	
	(i)	Write down terms that yo	a general expression for the Cox proportional hazards model, defining all ou use.	(2)
	(ii)	State the reg	ression parameters for the fitted model.	(2)
	(iii)	Describe the	class of children to which the baseline hazard applies.	(1)
	(iv)	Discuss the continuing w	suggestion that the new tuition method has improved the chances of children with the tuition classes.	(4)
				[9]
Q 9)	(i)	Explain the relationship	meaning of the mortality rates usually denoted by $q_x$ and $m_x$ and the between them.	(3)
	(ii)	Write down the distributi	a formula for $_{t}q_{x}$ , $0 \le t \le 1$ , under each of the following assumptions about ion of deaths in the age range [x, x+1]:	
		(a) Uniform	distribution of deaths	
		(b) The Bala	lucci assumption	(2)
	(iii)	A group of	senior citizens aged x experiences a mortality rate of $q_x = 0.06$ .	
		(a) Calculate	e $m_x$ under each of the assumptions (ii)(a) and (ii)(b) above.	(5)
		(b) Commer	at on your results in part (a) above.	(3)
				[13]

**Q 10)** As part of the exercise to price a group insurance scheme, a large Life Insurance Company has undertaken to investigate the mortality rate of the employees engaged in a hazardous occupation. The following is an extract from the exercise.

Age Group	Average Age	Initial Exposed to Risk – Ex	Observed deaths $- \theta x$
20-25	23	900	2
26-30	28	1200	4
31-35	33	1300	5
36-40	38	1500	7
41-45	43	1100	8
46-50	48	800	9
51-55	53	650	9
56-60	58	350	5

It was decided to graduate results with reference to the standard mortality rate of an assurance table published by the actuarial institute using a formula  $\stackrel{o}{q}_{x} = 2 * q_{x}^{s}$ . The  $q_{x}^{s}$  is the standard mortality rate.

The standard mortality rates from the assurance table for the average ages are given below:

Age	23	28	33	38	43	48	53	58
Mortality								
rate	0.0011	0.0012	0.0013	0.0018	0.0027	0.0045	0.0075	0.0115

- (i) Explain the terms "Undergraduation" and "Overgraduation".
- (ii) Using a test of the overall fit of the graduated rates to the data, test the hypothesis that the observed mortality rates are in accordance with the graduated rates as per the formula given above.
- (iii) Test the graduation using two other tests i.e. signs test and grouping of signs test. For each test:
  - (a) State the feature of the graduation it is designed to detect.
  - (b) Carry out the test.
  - (c) State your conclusion.

(6)

(2)

[14]

**Q 11)** An airline company is planning to launch a 'Frequent Flyer' scheme to increase its market share. The company has commissioned you to assist in designing a suitable scheme and assess the financial implications of launching the scheme.

Presently, the airline is serving 98,000 customers and it expects to have 100,000 customers by the end of 2010. Thereafter, it expects to add 5,000 new customers every year for next 5 years. The average travel by a customer is 3,000 KMs per year and the airline generates a profit of Rs 5 per KM per customer.

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Marketing Director has given you an initial design of the scheme. The customers will be classified into three categories – Standard, Gold and Platinum – depending on their travel distance during the previous calendar year.

Travel (in KMs) in the previous year	Class
< 2,500	Standard
>= 2,500 and < 5,000	Gold
>= 5,000	Platinum

The scheme shall be effective from Jan 1, 2011 and the initial classification shall be made based on the customers' travels in the year 2010. Initially, 65,000, 20,000 and 15,000 customers will be in Standard, Gold and Platinum class respectively. At the start of every calendar year thereafter, the customer's status will change depending upon their travel distance during the preceding calendar year. Standard customers will not be given any discounts whereas the Gold customers will be offered discounted fares. Platinum customers will be offered higher discounts than Gold customers. As a result of discounts, the company will make profit of Rs 4.5 per KM and Rs 4 per KM respectively for Gold and Platinum customers as compared to Rs 5 per KM for the Standard customers. Airline believes that with the launch of the scheme, it will add 10,000 new customers every year for next five years instead of 5,000.

Based on some research carried out by a leading market research agency, the estimated transition probabilities between these classes are as follows:

Current Year	Next Year Cl	Next Year Class		
Class	Standard	Gold	Platinum	
Standard	0.7	0.2	0.1	
Gold	0.5	0.3	0.2	
Platinum	0.3	0.4	0.3	

Market research agency has also furnished some data on estimated travel distance for each of the classes.

Class	Average Travel	
	(in KMs)	
Standard	1,700	
Gold	3,850	
Platinum	9,375	

- (i) Your first task is to make following projections for the calendar years 2011, 2012 and 2013 assuming that the company will continue as it is without launching the scheme;
  - a. Number of customers
  - b. Kilo Meters travelled by all customers
  - c. Profit to the company

(3)

(4) (5)

- (ii) Construct a Markov chain to estimate the number of customers in each of the three classes for 2011, 2012 and 2013 if the company launches the scheme. In your projection, incorporate the additional new customers each year in a suitable manner.
- (iii) Compute the projected profits for the three years if company launches the scheme.

Further the Marketing Director has come up with a slight modification to the design. He thinks that the Platinum class customers should be given one additional year in the Platinum class as long as they travel no less than 2,500 KMs in one year. For example, a Platinum customer will continue to be in the same class if he travels 3,000 KMs in any year. However, if he travels 3,500 KMs in the next year as well; he would then move to the Gold class. Marketing Director believes that with this design, the company will be able to attract 12,000 new customers every year instead of 10,000.

- (iv) Modify the states of the Markov chain and construct the transition matrix reflecting the above information.
- (v) Chief Executive Officer, Finance Director and Marketing Director have called you to the airline's office next week to discuss your results. Briefly describe various points that you would like to discuss during the meeting. State any additional information that you would like to give them during your discussions.



(3)