

R09

Code No: E5317

JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD

MBA – III Semester Examinations, February -2012

TRAINING AND DEVELOPMENT

Time: 3hours

Max. Marks: 60

**Answer any five questions
All questions carry equal marks**

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1. Discuss the scope and significance of training with suitable illustrations.
2. What is training needs analysis? What is the role of individual motivation in training?
3. Proper content development and sequencing influences the success of any training. Elaborate with suitable illustrations.
4. Why do we need to compare the training methods with the objectives of training? What are the various methods of training used in industry today?
5. 'Post training support at workplace is needed for effective work performance', Comment.
6. What is training systems development? Discuss the dynamics of training systems development.
7. Discuss the role of coaching, counseling and mentoring in empowering people at work.
8. Answer any two of the following.
 - a) Organisational culture and its influence on training
 - b) Learning process and facilities
 - c) Action research for better training
