

R07

Code No: MA315

JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD

MBA – III Semester Examinations, February -2012

ORGANIZATIONAL BEHAVIOUR

Time: 3hours

Max. Marks: 60

**Answer any five questions
All questions carry equal marks**

1. Define Organizational Behaviour. Explain the nature and scope of organizational behavior.
2. a) What are the factors affect the Perceptual selectivity?
b) What is meant by stereotyping? Why it is considered to be a perceptual problem?
3. Define Personality. What are the major determinants of Personality?
4. Explain the following theories of motivation:
 - a) Maslow's hierarchy of needs
 - b) Herzberg's two-factor theory of motivation.
 - c) Vroom's expectancy theory of motivation.
5. What are the different barriers to communication? Explain the strategies to improve the flow of communication.
6. a) Define Stress and Conflict.
b) What is the difference between Stress and Conflict?
c) What are the strategies to cope with Stress and Conflict?
7. What is the meaning of Power? What are the different sources and types of power?
8. Explain different Leadership theories. What is the relevance to Organizational Development?
