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Reg. No. :

Name :

Second Semester M.A. (Personnel Management) Examination, August 2009
PM – 2.2.3 : ORGANISATIONAL BEHAVIOUR
(Prior to 2006 Admn.)

Time : 3 Hours

Max. Marks : 75

PART – I

(5×6=30 Marks)

Answer any five questions.

All questions carry equal marks.

Answers should not exceed 300 words.

1. Explain the parallels between Alderfer's ERG theory and Maslow's need hierarchy theory.
2. Distinguish power and influence with ample examples.
3. Discuss Asch effect in the context of group dynamics.
4. What are the perceptual errors and explain the relevance in HRM ?
5. Discuss the basic ingredients of leadership theories.
6. Discuss locus of control and its relevance to change management.
7. What are the characteristics of those with high achievement motivation (nAch.) ?
8. Explain functional conflict and dysfunctional conflict.

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PART – II

(3×15=45 Marks)

Answer any three questions.

All questions carry equal marks.

Answers should not exceed 1200 words.

9. Discuss the content theories and process theories of motivation.
10. Discuss Hawthorne experiments with special emphasis on the serendipitous findings.
11. Discuss Transactional Analysis as a self development tool.
12. Describe in detail the managerial grid.
13. Discuss affective commitment, normative commitment and continuance commitment.
