| Reg.No. |  |  |  |  |  |  |  |  |  |  |
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MANIPAL INSTITUTE OF TECHNOLOGY
(A Constituent College of Manipal University, Manipal)

## VII SEM. B.E. (INFORMATION \& COMMUNICATION TECH.) DEGREE END SEMESTER (MAKE-UP) EXAMINATION JAN. 2007

## SUBJECT : ENGINEERING ECONOMICS (HUM-301) REVISED CREDIT SYSTEM ( $09 / 01 / 2007$ )

Time: 3 Hours.
MAX.MARKS: 50

## Instructions to Candidates:

* Answer ANY FIVE FULL questions.
* Use of Interest factor table is permitted.

1A) Briefly explain the economic aspects of exchange of utilities.
1B) A company must make licence payments for a process that it has adopted for a new plant. The payments will begin at $\$ 10,000$ \& the first payment is expected to be made 3 years from now. Payments will be made every three months thereafter and the licence payments are expected to increase by $\$ 500$ each quarter. What single present amount is equivalent to the series of licence payments made over an 8 year period if the interest rate is $8 \%$ per year compounded quarterly.

2A) Explain the different types of price elasticity of demand giving suitable examples.

2B) Find the IRR for the following cash flow pattern.

| End of year | Cash flow \$ |
| :---: | :---: |
| 0 | -1000 |
| 1 | -800 |
| 2 | 500 |
| 3 | 500 |
| 4 | 500 |
| 5 | 1200 |

3A) Define the term angle of Incidence \& explain its significance in the following business situation:
i) High Margin of safety, Low BEP.
ii) Low Margin of safety, High BEP.

3B) Annual sales of a given product are 8000 units, the selling price is $\$ 8$ per unit. Annual fixed production costs are $\$ 6000$ \& the current annual profit is $\$ 18000$. The company is planning to invest to influence the sale of its product. The marketing department estimates that this new advertising campaign will increase total fixed costs by $15 \%$ \& the unit variable cost by $25 \%$. Sales are expected to be 9600 units per year. Determine the new selling price in order to keep the same annual profit.

4A) Give the format of Balance Sheet and Income Statement for a Joint stock company.

4B) An asset had a first cost of $\$ 60000$ with a salvage value of $\$ 5000$ after 11 years. Using i) WDV method
ii) Sum of digits method, find
a) Depreciation charge in the $10^{\text {th }}$ year
b) Book value at the end of $8^{\text {th }}$ year.

5A) Briefly explain the various elements of cost which must be considered in determining the selling price of a product.

5B) Four alternative investment proposals are considered for selection. For an MARR of $10 \%$ which alternative is selected. Use present worth on incremental investment approach.

| End of year | Alternatives |  |  |  |
| :---: | :--- | :--- | :--- | :--- |
|  | B1 | B2 | B3 | B4 |
| 0 | -10000 | -12000 | -12000 | -15000 |
| 1 | -2725 | -1635 | -1308 | -436 |
| 2 | -2970 | -1782 | -1426 | $-r 475$ |
| 3 | 1295 | 1943 | 1943 | 3885 |

6A) Briefly explain the different types of public activities undertaken by the
6A) Briefly explain the different types of public activities undertaken by the
Government for the welfare of public what is the significance of Benefit cost analysis in evaluating public activities.

6B) The communications system for Conglomerate Engineering cost $\$ 50000$ four years ago. Its current salvage value is $\$ 26000$ which will decline as follows over the next 4 years: \$20000, \$16250, \$14000 \& $\$ 12500$. The operation and maintenance costs will be $\$ 6000$ this year \& these costs will increase by $\$ 2000$ per year. Find when it is worth replacing this system at an interest rate of $10 \%$.

