



SB-0524

Third Year B. Com. Examination

March / April – 2011

Management : Paper-III

Time : 3 Hours]

[Total Marks : 70

Instructions :

(1)

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| नीचे दशावेष निशानीवाणी विगतो उत्तरवडी पर अवश्य क्षभवी. Fillup strictly the details of signs on your answer book. | Seat No. : |
| Name of the Examination : T. Y. B. Com. | <input type="text"/> |
| Name of the Subject : Management : P-3 | <input type="text"/> |
| Subject Code No. : <input type="text" value="0"/> <input type="text" value="5"/> <input type="text" value="2"/> <input type="text" value="4"/> Section No. (1, 2,.....) : <input type="text" value="Nil"/> | <input type="text"/> |
| | Student's Signature |

(2) Question 1 is compulsory.

- 1 Answer in brief : 10
- (1) What do you mean by body language ?
 - (2) What is time management ?
 - (3) Explain artificial intelligence
 - (4) Explain stres and burn-out.
 - (5) What is quality circle ?
- 2 Discuss the main problematic areas of time management. 12
- OR**
- 2 Explain the various innovative pay strategies. 12
- 3 Explain the new psycholical dimension for managing people. 12
- OR**
- 3 Explain communication barriers and discuss the strategies to overcome them. 12
- 4 Discuss nature, advantages and disadvantages of planning. 12
- OR**

4 What is conflict ? Why does the conflict oriented situation arises ? 12

5 Explain determinants and types of stress. 12

OR

5 Who is facilitator ? Explain his main functions.

6 Write short notes : (any **three**) 12

- (1) Placement phobia
- (2) Negotiation
- (3) Human intelligence
- (4) Techniques of communication
- (5) Faculty development.

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