

End Semester Examination December 2006
BE First Year Groups D,E,F.

HU-103, Organizational Behavior.

Max.Mks: 45

Time: 3 hrs

- Note: 1. Attempt any five and only five Questions. However Q.no.7 is compulsory.**
2. Parts of a question should be attempted at one place.
3. Write your Tutorial Group in Bold on the top of the answer sheet.

- Q.1 Explain in detail the forces for Organizational change and factors causing resistance to change. (9)
- Q.2 Mr. Rajesh wants to open up a software company at Noida with a capital of One Billion Rupees. Design an Organizational Structure based on what you have studied in your course. (9)
- Q.3 (a) Highlight the significance of Maslow's Theory in motivating Employees in the organization. (4.5)
- (b) "The most important aspect of power is that it is a function of dependence" Explain this statement with reference to the key variables. (4.5)
- Q.4 "Effective group performance depends upon the proper match between the leader's style and the degree to which situation gives control to the leader". Elaborate this statement with reference to Fiedler's Model of Leadership. (9)
- Q.5 (a) What behavioral predictions would you make if you knew that an employee has high Machiavellianism and high locus of control scores? (4.5)
- (b) Elaborate in detail various disciplines that have contributed to the study of Organizational Behavior. (4.5)
- Q.6 Elucidate the significance of Classical and Operant conditioning in modifying the behavior of individuals. (9)
- Q.7 Write short notes on: (9)
- (a) Learning Organizations (b) Work Schedule Options
(c) Integrative and distributive negotiation.