

Roll No.....

Total No. of Questions : 13]

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## Paper ID [B0107]

(Please fill this Paper ID in OMR Sheet)

BBA (BB - 201) (S05) (O) (Sem. - 2<sup>nd</sup>)

### ORGANISATIONAL BEHAVIOUR

Time : 03 Hours

Maximum Marks : 75

#### Instruction to Candidates:

- 1) Section - A is **Compulsory**.
- 2) Attempt any **Nine** questions from Section - B.

#### Section - A

Q1)

(15 × 2 = 30)

- a) What is Organisational Behaviour?
- b) Define individual behaviour.
- c) Self Concept.
- d) Define Perception.
- e) Halo effect.
- f) Personality.
- g) Attitudes.
- h) Self esteem.
- i) Define motivation.
- j) Positive and Negative motivation.
- k) Group behaviour.
- l) Group cohesiveness.
- m) Define leadership.
- n) Managerial Grid.
- o) Stress management.

**Section - B**

**(9 × 5 = 45)**

- Q2)** Define Organisational behaviour and discuss its nature.
- Q3)** Discuss role of Organisational behaviour in an organisation.
- Q4)** What are major factors determining individual behaviour.
- Q5)** Discuss relevance of perception in understanding organisational behaviour.
- Q6)** What is Personality? Discuss its various determinants.
- Q7)** What do you mean by attitudes? Explain sources of attitudes.
- Q8)** Define motivation and discuss its various types.
- Q9)** Explain Maslow's Need Hierarchy Theory.
- Q10)** Define group cohesiveness. What are the sources of cohesiveness?
- Q11)** What are the practical reasons for the emergence of groups?
- Q12)** What is leadership? Discuss various styles of leadership.
- Q13)** "Conflicts are good or bad". Discuss.

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