

ENTREPRENEURSHIP

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(For those who joined in July 2003 and after)

Time : Three hours

Maximum : 100 marks

SECTION A — (4 × 10 = 40 marks)

Answer any FOUR questions.

Each answer shall not exceed 1 page.

1. Explain the distinguishing characteristics of a successful entrepreneur.
2. Explain how non-economic factors help in developing entrepreneurship?
3. Describe the process of EDP.
4. Give an overview of project formulation.
5. State the functions performed by TCOs.
6. Write notes on :
  - (a) Rehabilitation Allowance

(b) MODVAT

7. Describe the recommendations made by 'Tandon Committee' regarding bank credit for working capital.

8. Delineate a TQM process appropriate for small enterprise.

**SECTION B — (3 × 20 = 60 marks)**

Answer any **THREE** questions.

Each answer shall not exceed 3 pages.

9. "Entrepreneurship does not emerge spontaneously". Discuss.

10. How are projects classified? In your view, which criteria seem to be more rational for classification of projects?

11. Write notes on :

- (a) Technical Feasibility
- (b) Managerial Competence
- (c) Market Assessment
- (d) Financial Viability.

12. State the functions performed by SIDCO to boost the growth of SSI.

13. Discuss the various causes and consequences of industrial sickness in india.

14. What measures will you suggest to promote exports from small scale sector.